

Professional Qualifications

Sara H. Coers, MAI

Position Senior Vice President
Pillar Valuation Group
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Experience February 2015 to present, Senior Vice President, Pillar Valuation Group, Inc.

2013–2015, Managing Director, Valbridge Property Advisors | Mitchell Appraisals, Inc.

2009–2013, Principal, Mitchell Appraisals, Inc.

2004–2009, Appraiser, Mitchell Appraisals, Inc.

Property Types

Retail	Hotels
Office	Mixed Use
Industrial	Subdivisions
Multi-family housing	Special use/limited market
Land	

Specialized experience in complex, income-producing properties and properties with intangible assets, as well as the valuation of the fee simple interest for build-to-suit retail.

Interest Appraised

Fee Simple	Leased Fee
Leasehold	Sub-Leasehold Positions

Assignments Performed

Market Value in Use	Market Value
Fair Market Value	Liquidation and Disposition Values
Lease-up/Absorption Projections	Proposed Projects
Rental Projections	Market Analysis
Discounted Cash Flow Analysis	Income and Expense Projections

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Expert Witness Testimony

Indiana Board of Tax Review

Ohio Board of Tax Appeals

Various Counties' Property Tax Assessment Boards of Appeals (PTABOA) and Boards of Revision

Education

Master of Technical & Scientific Communication, Miami University, Oxford

Bachelor of Arts with High Distinction, Indiana University, Bloomington

Designations / Certifications

Successfully completed and passed all necessary education and experience hours as required for the Appraisal Institute's MAI designation.

Current with USPAP, all requirements of the continuing education program of the Appraisal Institute and state licensing.

MAI, Member of Appraisal Institute

Certified General Real Estate Appraiser, Indiana, CG40600313

Certified General Real Estate Appraiser, Ohio, 2007000401

Certified General Real Estate Appraiser, Pennsylvania, GA004305

Level II Certified Assessor-Appraiser, Indiana

Professional Affiliations

Vice Chair, Institute for Professionals in Taxation Real Property Tax School

Consultant Member, Institute for Professionals in Taxation

Advisor, Appraisal Institute Candidate for Designation Program